

Information Regarding Recruitment Sources for Full-Time Vacancies

No.	Recruitment Source	Contact	Total Interviewed	Entitled to Notification
1	Internal Posting (located in 2 nd and 3 rd floor break rooms and announced in monthly staff meeting)			
2	All Access 28955 Pacific Coast Highway Suite 210 Malibu, CA 90265	Joel Denver JDenver@allaccess.com		
3	WKHK/WKLR/WJSR/WURV/WURV-HD2 On Air Advertising			
4	Radio411.com 1842 Shell Ring Circle Mt. Pleasant, SC 29466			
5	VARTV.com	ads@VARTV.com		
6	Internal Referral			
7	<div style="background-color: #cccccc; text-align: center; padding: 2px;">Recruitment Source</div> External Referral			

No.		Contact	Total Interviewed	Entitled to Notification
8	Radio-Info.com 785 Williams Street #429 Longmeadow, MA 01106			
9	Ramp Newsletter	Info@radioinfo.com		
10	Richmond Times-Dispatch 300 E. Franklin St. Richmond, VA 23219			
11	Radioandproduction.com PO Box 630071 Irving, TX 75063-0071	recruitment@timesdispatch.com		
12	Linkedin			
13	Facebook			
14	Recruitment Source			

No.	Virginia Employment Commission 703 E. Main St Richmond, 23219	Contact	Total Interviewed	Entitled to Notification
15	Careerbuilder.com			
16	Yahoo.com			
17	Other			
18	VCU Career Fair 907 Floyd Ave, Room 143 P.O. Box 842007 Richmond, VA 23284-2007			
19				
20	University of Richmond Career Center 28 Westhampton Way Richmond, VA 23173			
21	Style Weekly Magazine 24 E. 3rd Street Richmond, VA 23224	Johnathon Young		
	VSU Career Fair P.O. Box 9398			

22	Virginia State University, VA 23806			
23	Inside Radio 365 Union Street Littleton NH 03561	Gene McKay		
24	Radio Advertising Bureau (RAB) 1320 Greenway Drive, Suite 500 Irving, Texas 75038	Sheena Calton		

**Long Term Recruitment Initiatives
Implemented During Year**

No.	Date	Initiative	Description	Scope of Involvement	Personnel Involved
1	9/22/15	Virginia State University	Job Fair for those interested in a career in Radio.	Interviewed individuals, collected resumes, discussed career and intern opportunities.	Brooke Rogers
2	1-2015 thru ongoing	P1 Sellers Training	Ongoing training and coaching for internal Sales teams	Training covers coaching and growing within career	Entire Sales team
3	1-2015 thru ongoing	ReCru Digital Sales Training	Ongoing training and coaching for internal Sales teams	Training covers coaching and growing within career	Entire Sales team
4					
No.	Date	Initiative	Description	Scope of Involvement	Personnel Involved

6					